

# UAFOSS

*Ukrainian Association of developers & users of Free / Open source software*

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## **FOSS & Linux Solutions / OSDN Conference: Free/Open software – for Everyone (24-27 October 2007)**

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**Dear gentlemen!**

*The Ukrainian Association of developers and users of Free / Open source software (UAFOSS) has the honor to invite your company to a more intensive participation in the autumn actions in the framework of FOSS&Linux Solutions / OSDN Conference & Trade show conducted by UAFOSS along with the organizational and informational partners.*

*We hope that the events we have this year might be of considerable interest to your company as a professional and world-wide famous manufacturer of hardware and software.*

*The aspects we would like to draw your attention to are:*

*1) the **state and education sectors** which lead to **the largest projects** in our country are the center of our main actions;*

*2) **formation of all-Ukrainian network of UAFOSS** on support of hardware and software solutions with the use of Free/Open source software which may be used by you or your distributors as **a parallel distribution network** for professional equipment, business-oriented equipment and respective software.*

*In this sense, we would like to draw your attention to the fact that UAFOSS/OSDN network presents a structure of the best trained FOSS users and developers, the majority of who are ready to work (and are already working) in our regional departments. This structure is unique in Ukraine. It is also important that the UAFOSS specialists would like (and are able) to adapt Free/Open source software for the equipment and solutions of your company. Formation of new product lines with the use of Free/Open source software instead of “proprietary” or along with “proprietary” equipment shall **open new sale markets for you in Ukraine in the short-term perspective (1-2 years).***

*We ask you to consider the documents attached and, if possible, make a decision on participation in our action.*

*Sincerely,*

*Organization Committee of FOSS&Linux Solutions/OSDN Conference*